

July 26, 2016

Attention Vendors: There's a new way of doing business in the State of Missouri!

The State of Missouri is implementing MissouriBUYS, a new, secure, web-based statewide eProcurement system. MissouriBUYS is powered by Web**Procure** through our partner, Perfect Commerce. MissouriBUYS is already improving access to business opportunities and streamlining procurement processes through the following user-friendly features for vendors:

- ✓ A consolidated Bid Board for easy online access to view and respond to bids
- ✓ Registering as a vendor only once for multiple state agencies
- ✓ Ability to electronically submit bids or proposals online
- ✓ Increased visibility of business opportunities
- ✓ Automated email notification of new bid opportunities based on commodity codes matches
- ✓ Self-maintaining your registration profile
- ✓ Ability to review award results/postings online
- ✓ Available technical support

When fully implemented, MissouriBUYS will be a user-friendly, one-stop-shop for procurements in the State of Missouri. Once the system is fully implemented, additional benefits to vendors will include:

- ✓ Online virtual eMarketplace with supplier catalogs that state agencies, state universities, local governments and political subdivisions can use to purchase products and services electronically
- ✓ Finding bid opportunities in one location, receiving orders electronically, and submitting invoices online without having to make additional technology investments
- ✓ Receiving notifications of bid opportunities of state universities, local governments and political subdivisions that are posted on the MissouriBUYS Bid Board
- ✓ Greater visibility of businesses when seeking to identify certified small businesses or M/WBEs to partner with on bid opportunities
- ✓ Being paid faster as a result of electronic ordering and invoicing that standardizes purchase orders, eliminates duplication of work efforts, and facilitates online matching of payment documents
- ✓ Single access point to view and respond to other state/local entity bids
- ✓ Access to the Web**Procure** marketplace, which provides public sector opportunities with other Perfect Commerce clients

All vendors who currently (or in the future) sell products and/or services to the state must register their business with the Office of Administration through MissouriBUYS. Vendor Registration in MissouriBUYS began on August 31, 2015. If you need to register, a checklist of what you'll need to register, along with instructions and a vendor registration training video, are all posted on the MissouriBUYS website at <https://missouribuys.mo.gov>.

The Division of Purchasing began using MissouriBUYS as its new bid posting and automated notification site in September 2015, and additional state agencies are transitioning their bid postings to the [Bid Board](#). Until all state agencies have transitioned to the Bid Board, vendors are encouraged to visit state agency bid sites as well as MissouriBUYS for bid opportunities. An updated listing of where an agency's bid postings can be found is located [here](#).

Vendors are encouraged to visit [MissouriBUYS](#) regularly for updates. Please stay tuned and thank you for being a valuable vendor to our state!

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